

#### IPRO/ENPRO 355 Spring 2001 Illinois Institute of Technology

#### The Ghost City Team



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### Business Plan Highlights

- Keys to Success
- Market Segmentation
- Competitive Analysis

### Keys to Success

- 1. Providing quality and detailed information about Chicago's history and its development.
- 2. Maintaining sufficient and accurate informational data for audiences.
- 3. Expanding the number of buildings reconstructed, while maintaining a highly interactive site with imagery and graphical support.
- 4. Ensuring total user experience by utilizing all human senses (hearing, vision, and interactivity).
- 5. Acquiring sponsors and funding, while continuing to develop the Ghost City Chicago.

# Target Markets

- Informational/Educational Institutions (CHS, CPL, Chicago Tribune, CPS)
- Students & Educators
- Realtors
- Other

# Competitive Advantage

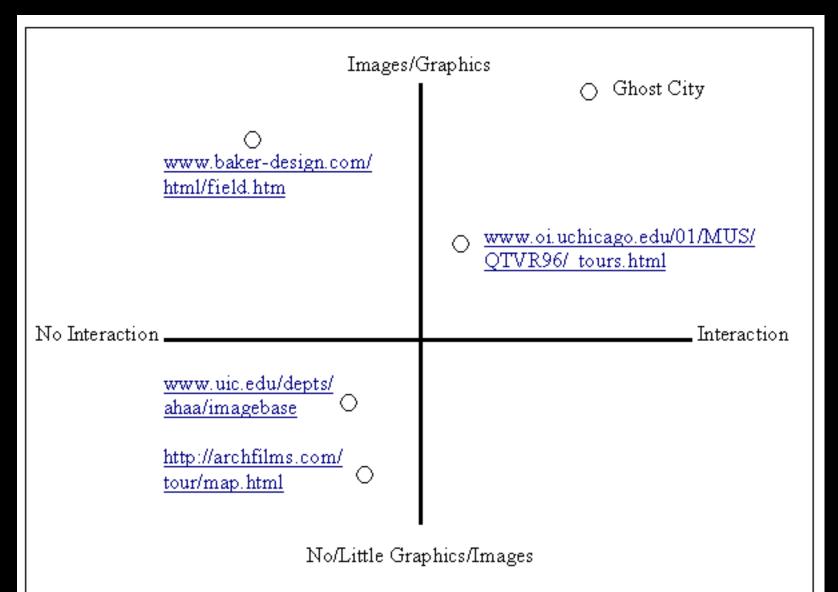
•We offer a higher level of quality and detailed information on our website available to all audiences at all times.

•We offer higher level of interactivity compared to competitor websites

•We offer a rare collection of historical images and graphics from Chicago's history

• All the extensive and valuable information provided on the Ghost City Chicago website is offered at no cost to the user, while other competitors charge a small fee.

# Competitive Advantage





# Product Demonstration