

**IPRO 309**  
**Orthotics and Prosthetics in Latin America**



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# agenda

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**IPRO 309 Background**  
**Project Goal**  
**Team Organization / Deliverables**  
**Subgroup Goals**  
    **Technical**  
    **Business**  
    **Impact**  
**Results**  
**Recommendations**  
**Summary**  
**Acknowledgements**

# background

# agenda

- **Orthotic: Devices that support or correct musculoskeletal deformities/ abnormalities of the human body.**
- **Prosthetic: Artificial extension that replaces a missing body part.**
- **2.5 million people in need of Orthotic and Prosthetic care in Latin America**
- **I PRO 309 started in spring 2006**
- **Only 50 International Society for Prosthetics and Orthotics (ISPO) Certified Orthotic and Prosthetic practitioners in Latin America**
- **Only 1 ISPO accredited program in Latin America (Don Bosco University, El Salvador)**
- **Centro Don Bosco, Laboratorio Gilete**

# IPRO objective

# background

## Orthotic Services

*orthotic services*

*clinical facility*

*shop*

“off the shelf”



“custom made to measurement”  
(not available in Colombia)



“custom fabricated”



# **IPRO objective**

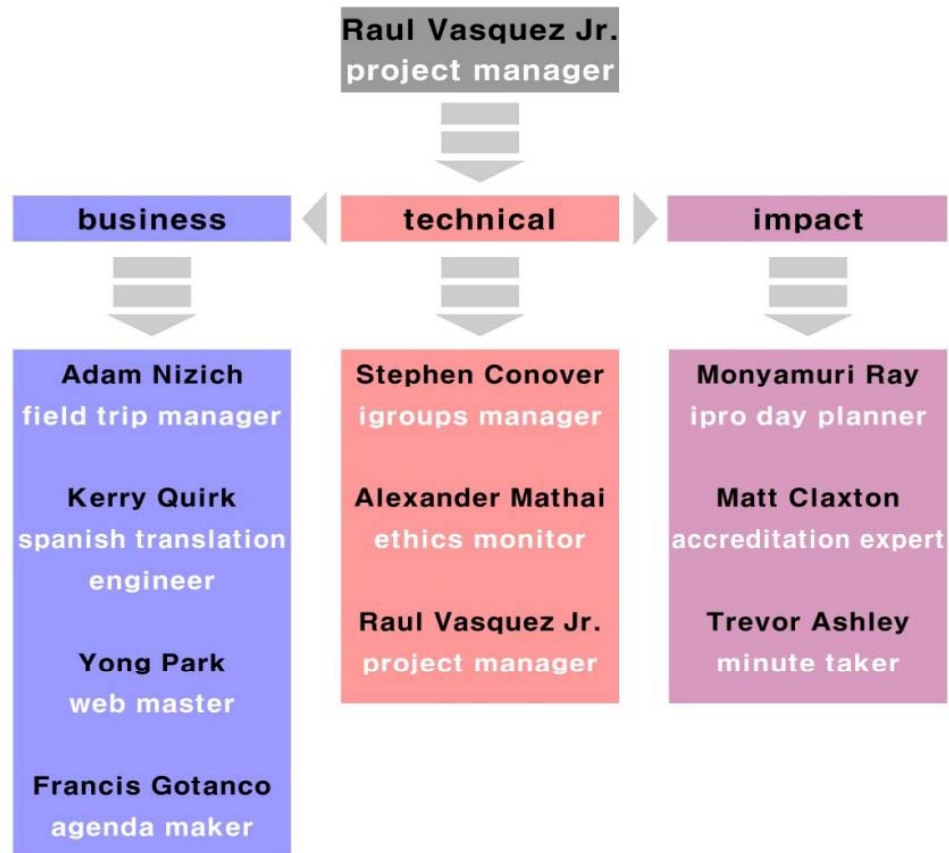
## background

- Investigate possible alternative production methods for temporary cost-efficient Orthotic and Prosthetic Devices
- Create a business model to be considered by an Orthotic and Prosthetic facility in Bogotá, Colombia to provide custom made to measure lower limb orthotics
- Design self-sustaining funding sources for the technical school at Centro Don Bosco
- Inquire into the social and economical impact created by future improvements in Orthotic and Prosthetic availability and awareness in Latin America

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# team organization

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# sub group goals

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## Technical

- To develop feasible method for fabrication of temporary orthoses. The group will also develop a product line for the business model and understand all other technical aspects of Central Fabrication.

## Business

- To develop a model for implementation of a Central Fabrication program at Centro Don Bosco. This program will cover organization, management, work study program, marketing, etc.

## Impact

- To focus on promoting Telemedicine in Colombia with local clinics. The group will also research methods of promoting orthotic and prosthetic care and careers in Latin America

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**technical**

sub group goals

### temporary orthosis

- The production of a temporary orthotic onsite could allow the patient to receive immediate orthotic care.
- This would also allow the patient to have an orthosis while waiting for the delivery of the permanent orthosis.



#### Prototype 1:

Soccer shin guards – Some shin guards can be heated and molded to fit.



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**technical**

sub group goals

**temporary orthosis**

Prototype 2:

Friendly Plastic – small beads which are heated in water and create a moldable plastic.

This would allow for a more freeform method of orthosis fabrication. However, this method proved infeasible.



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**technical**

sub group goals

### **central fabrication**

Central Fabrication can be implemented to handle the heavy workload of production for orthotics that small clinics cannot. The program will be the first of its kind in Bogotá.

- 1) A patient meets with a clinician and a orthometry form is filled out listing the complete measurements of the part of the body needing the orthosis.
- 2) The measurements can be called in, faxed, or e-mailed over to the Central Fabrication Lab.
- 3) The orthosis is delivered to the patient in a few days. Generally, for a typical knee ankle foot orthosis the turnover time can be as low as 2-3 days.

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**business**

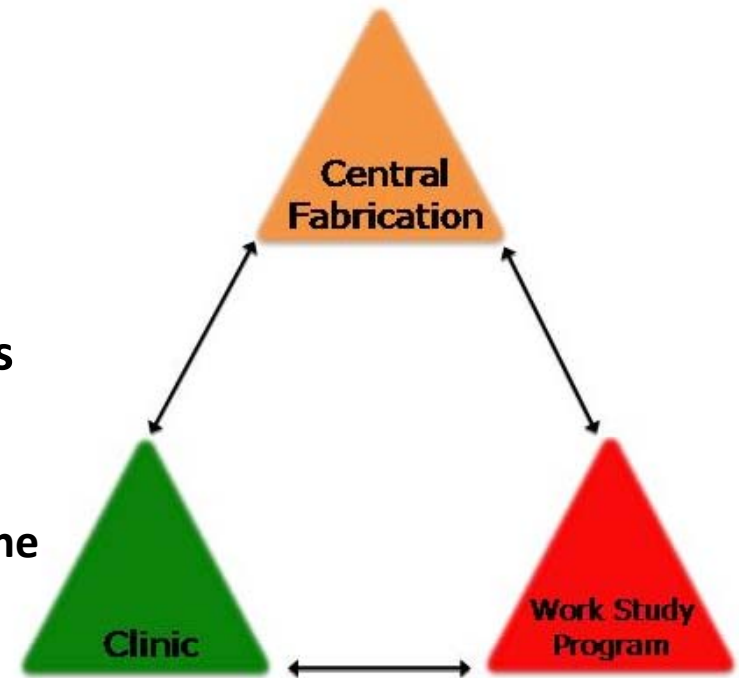
technical

deliver

**work study program**

- Experience for Students
- ISPO Certified Training
- Production of Quality O&P Products

This flow chart to the right shows how the clinic, work study program, and central fabrication would interact with and depend on each other



**Central Fabrication Project Overview**

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**business**

technical

deliver

**pay & experience**

- Funds earned from sale of made to measurements O&P Products
- Students earn pay for work
- Part of Financial Aid Package

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**business**

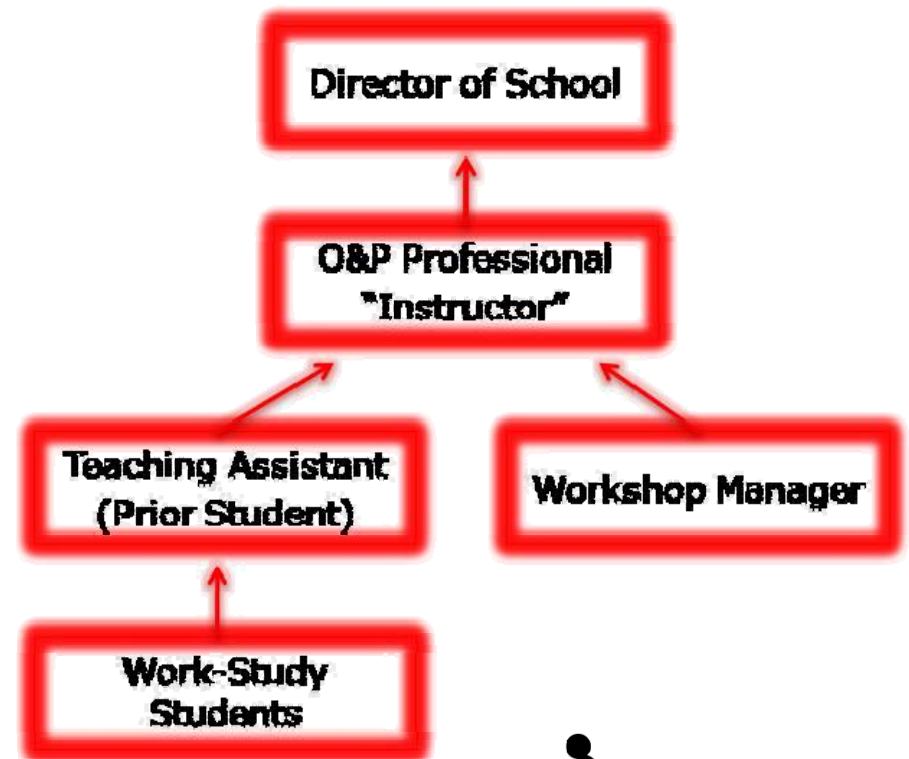
technical

deliver

**program management**

- Focus on Quality Control
- Review of work
- Cash Flow Management

**Management Structure**



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**impact**

business

technical

**make o & p as profession:**

- Expected Orthotics use by 2020=7.3 million (Approx)
- Expected Prosthetic use by 2020=2.4 million (Approx)
- Out of 5484 Practitioners , 1100 are 55 or older

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**impact**

business

technical

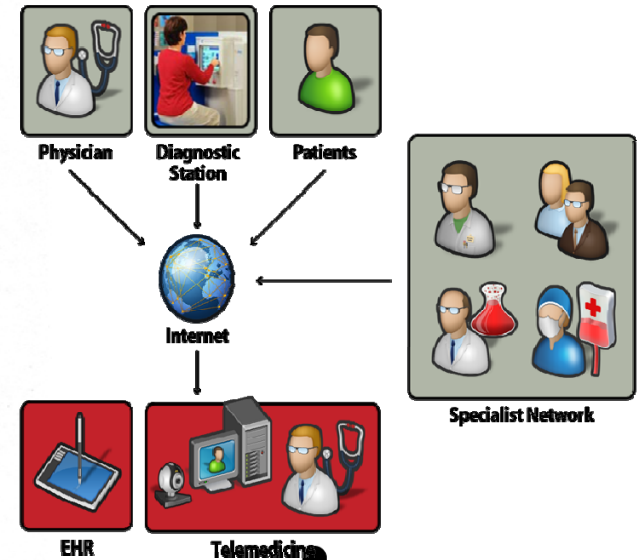
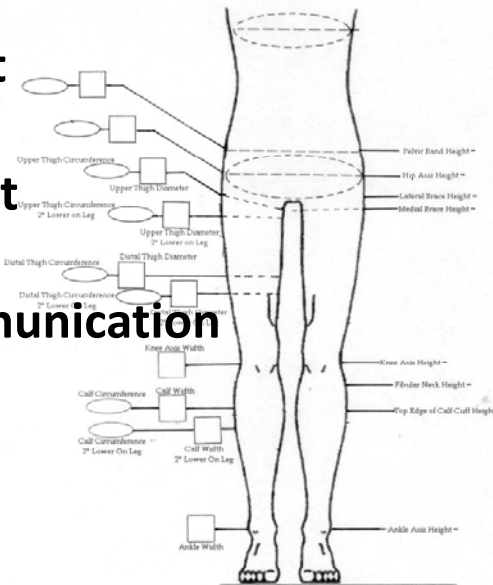
**telemedicine**

• “Remote applied medicine”, including diagnosis, treatment and education

• Reduces Cost

• Time efficient

• Global Communication



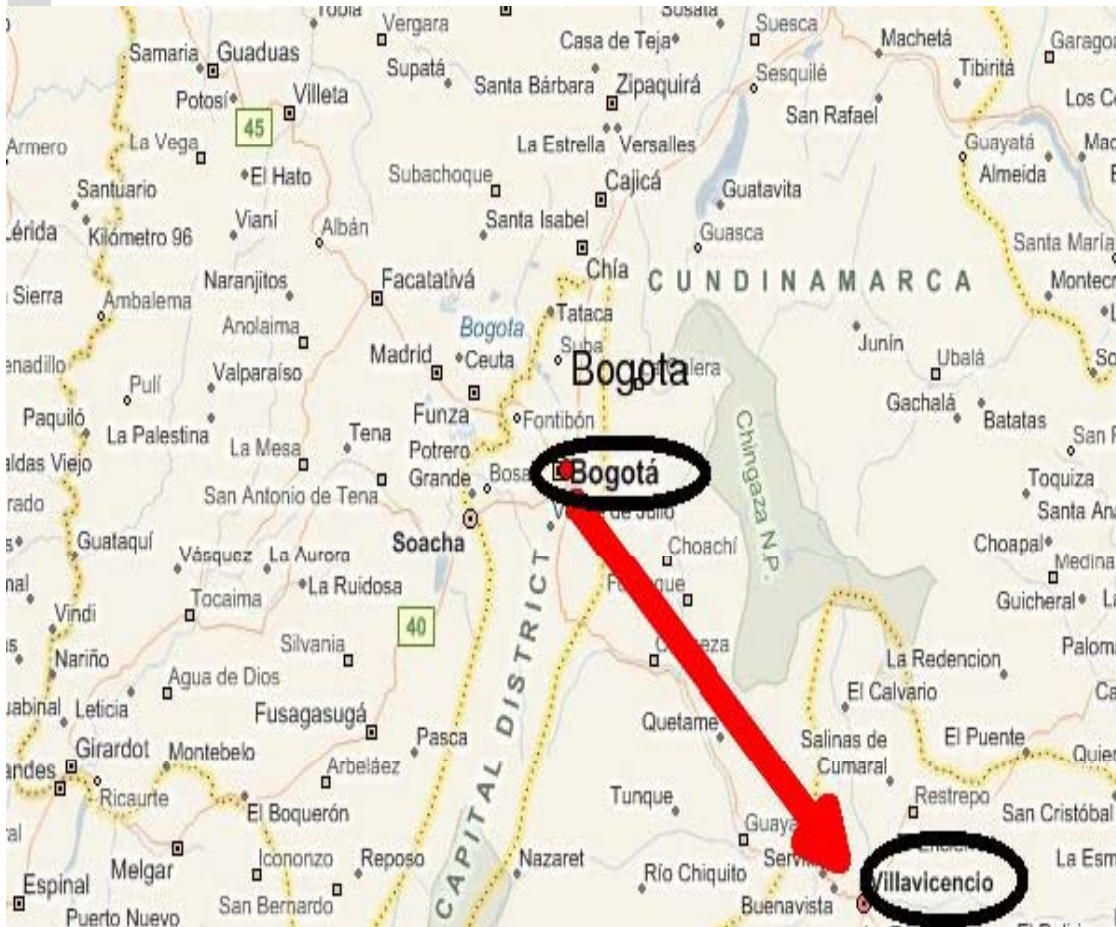
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**impact**

business

technical

## Case Study-Clinic in Villiavencio



**1. Integrated with Laboratorio Gilete**

**2. Once a month visit for outpatients.**

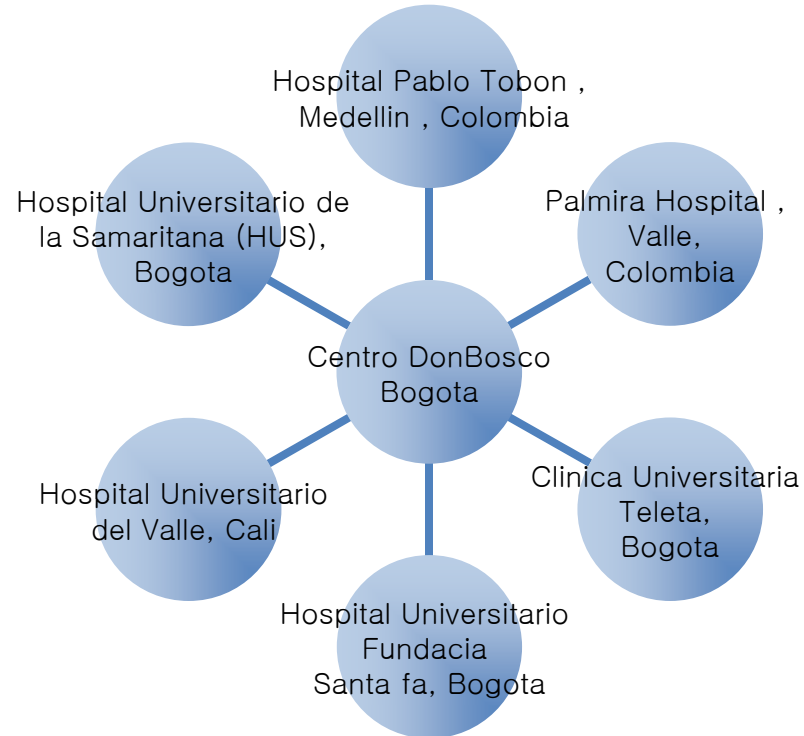


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**impact**

business

technical



**Market Analysis for Central Fabrication for Centro Don Bosco  
with clinical facilities around Bogotá.**



# it **recommendation** impact bu

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- Further exploration of thermoplastics materials for fabricating a temporary orthoses
- There needs to be more work done in revising and designing a beta prototype of the Central Fabrication program
- Orthotics and Prosthetics education in Latin America, is in need of a revolution. There is still only one third of patients getting the proper orthotic and prosthetic care.

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**summary**

acknowledgement



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**Kevin Meade – Faculty Advisor**

**Dr. Gomez - Director, Laboratorio Gilete**

**Jennifer Keplinger – IPRO Program Coordinator**

**Tom Jacobius – Director of IPRO**

**Thomas Gavin, C.O. – BioConcepts, Inc.**

**questions?**

summary

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