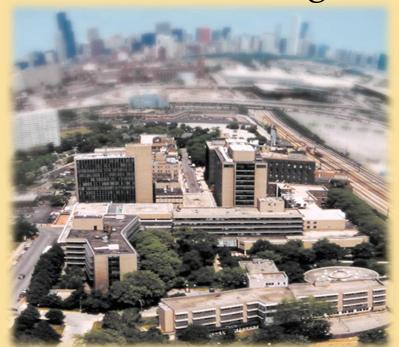
# DEVELOPMENT OF REESE VILLAGE

## Problem

To establish a project on the site of the old Michael Reese Hospital that builds up the community, brings in revenue, attracts development, and revitalizes the surrounding areas.

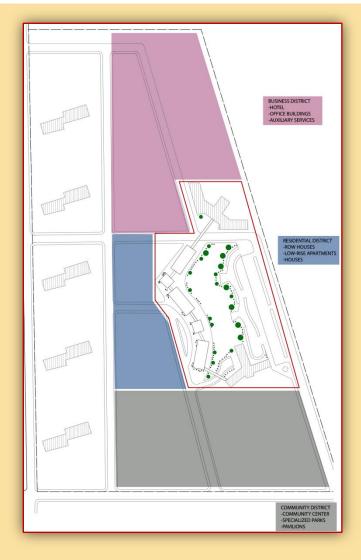


# **Objectives**

- Establish a site anchor
- Design a master plan for the Michael Reese
   Hospital Site
- Develop a business model that benefits the community and investors

# Reese Village





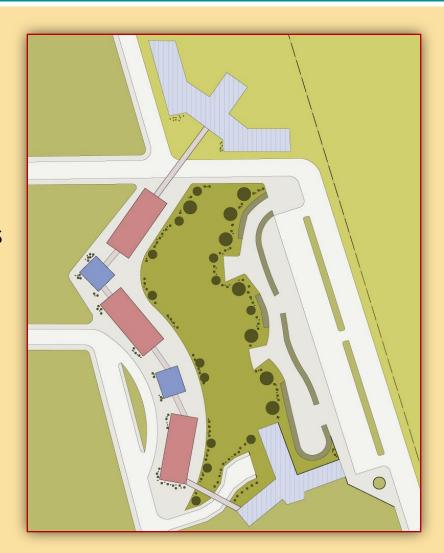
# Reese Village



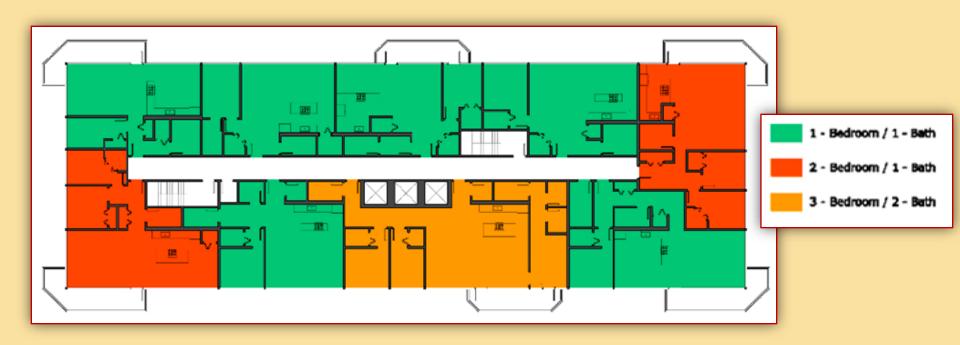
- Continuing Care Community
  - Full Service Community
  - Housing Variety
  - Pedestrian Friendly
  - City Living
  - Lake Access
  - Retail Boardwalk
  - Elegant Landscapes

## Plan

- Anchor
  - Begin as assisted-living community
  - On-site nursing care
  - Continue to add services as expansion occurs
- Utilize Singer Pavilion and Main Hospital Building



# Design



900 apartment units

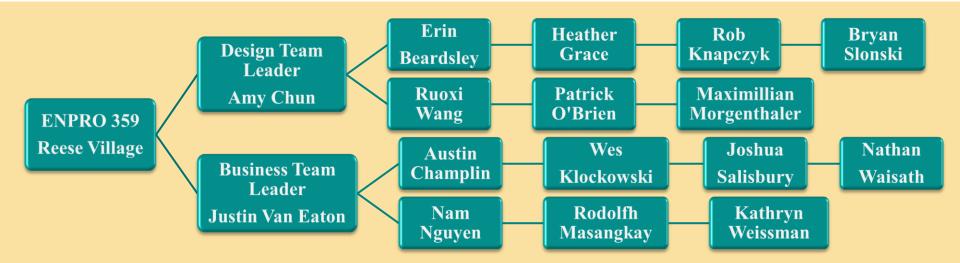
# Ethical Issues

- Preservationists are upset about the demolition of historic buildings on the site.
- The development must appeal to a wide variety of residents in the surrounding community, if not, people may feel "left out".
- Neighboring buildings may have certain views obscured.

# Approach

- Research
  - Community needs and desires
  - Original aim of the site
- Plan established through open discussions
  - Explored idea of continuing care community
  - Pedestrian bridges for accessibility

# Team Organization



- 16 students from varying disciplines
  - Architecture
  - Engineering: Mechanical, Civil, Architectural
- Established individual and group tasks at each meeting
- Business team told design team what would be most profitable based on the Pro Forma

#### Research

- Since mid-1970's, nursing home utilization rates have decreased
- Population living in retirement communities and assisted living quarters has grown since 1985
- □ United States\*
  - 6,009 establishments
  - 450,103 employees

<sup>\*</sup> Based on the 2007 Economic Census

#### Conveniences

- Provide a range of residential and personal care services
- On-site nursing care facilities
- Provides assistance for
  - Adults age 55+
  - Those not able to fully care for themselves
  - Those who do not wish to live independently

## Market

- □ 400,000 retired people in Chicago
- 700,000 retired people in Cook County over the age of 55
- No accredited Continuing Care Retirement
   Communities within the city of Chicago
- Largest community is in Schaumburg
  - Serves more than 1,000 residents when full
  - 30 miles from Reese Village
  - Estimated occupancy of Reese Village is 1,350

# Reese Village

- Numerous social and leisure opportunities available downtown and along the lakefront
- Ideal place to live
  - Active environment
  - Little need for automobile
- Range of amenities included
  - Shopping
  - Multiple dining options
  - Attached indoor parking
  - Sky bridges connecting community

## Incentives

#### **Investors**

- Long term clients
- Expected 100% buy in within second year

#### Clients

- New Facility
- □ Premiere Location
- Accessibility

## Breakdown

#### Residential

- 842,842 Sq feet
- □80% Livable
- □ \$300,000 buy in cost
- □ \$750 average monthly cost
- □ 6% interest rate
- □ Yearly Earnings \$24.3M
- ☐ Yearly Expense \$3M

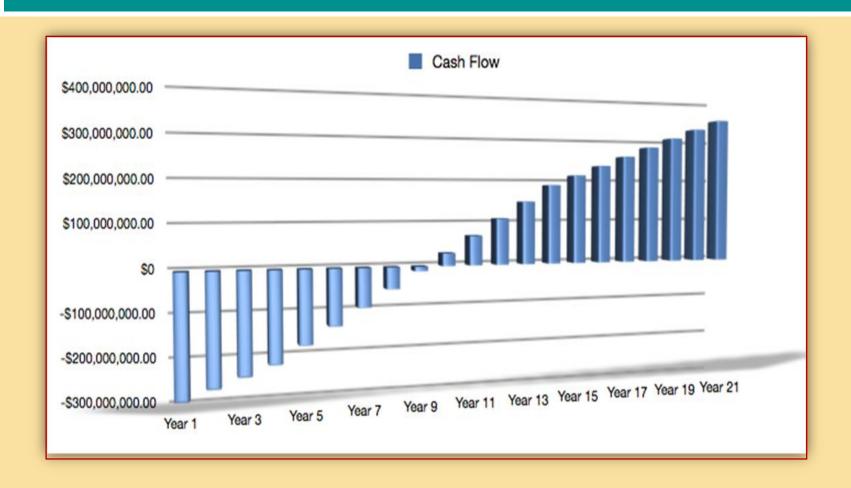
#### Retail

- □65,176 Sq feet
- □80% Rentable
- □\$48 per Sq foot per year
- □90% occupied
- □ 6% interest rate
- Yearly Earnings
  \$2.3M
- Yearly Expense\$0.4M

#### **Parking**

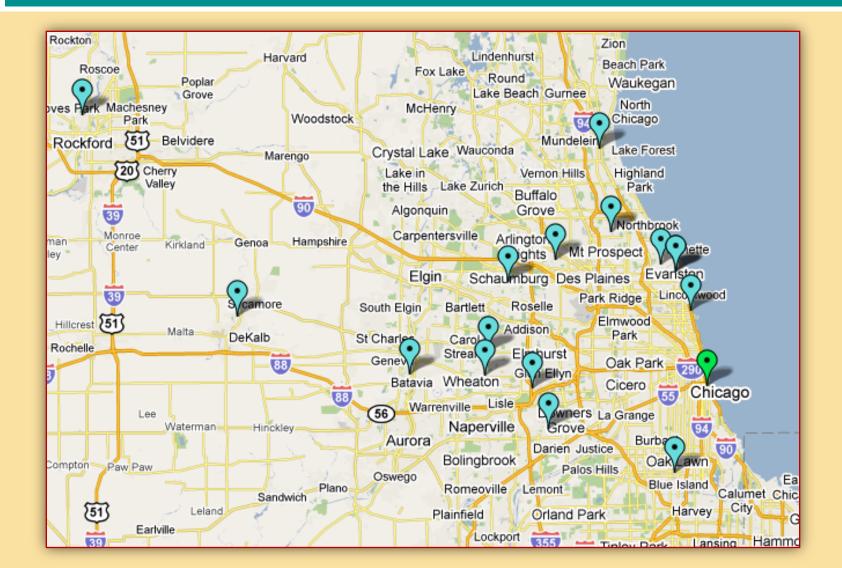
- □64,000 Sq feet
- □70% Usable
- □\$6000 per spot per year
- □649 parking spots
- □6% interest rate
- □ Yearly Earnings \$2.8M
- ☐ Yearly Expense \$0.2M

## Break Even Profit



NPV after 20 years - \$83M

# Competitors



## Risks

- Not enough clientele
- □ Economic decline
- □ Single demographic
  - Reaches out to older generations

### The Future

- Expanding the development to better enhance the value of Reese Village
  - Development of the Singer Pavilion and Main Hospital Building
  - Design a master plan that compliments the surrounding area and Reese Village