



**SLOAN**®

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# IPRO 306 Final Presentation

Avanessian, Aris

Espinosa, Juan Carlos

Panjwani, Varsha

Carbayo, Nestor

Gherardini, Scott

Rodriguez, Fernando

Carrio, Aris

Medina Rivera, Mauricio

Schreiner, Stephen

Verma, Vibhor

**Faculty advisor: John Caltagirone**

# Agenda

- Sponsor and Problem Statement
- IPRO 306: Goals and Structure
- Machine Scheduling in SAP
- Six Sigma Training
- Results and Conclusion
- Questions

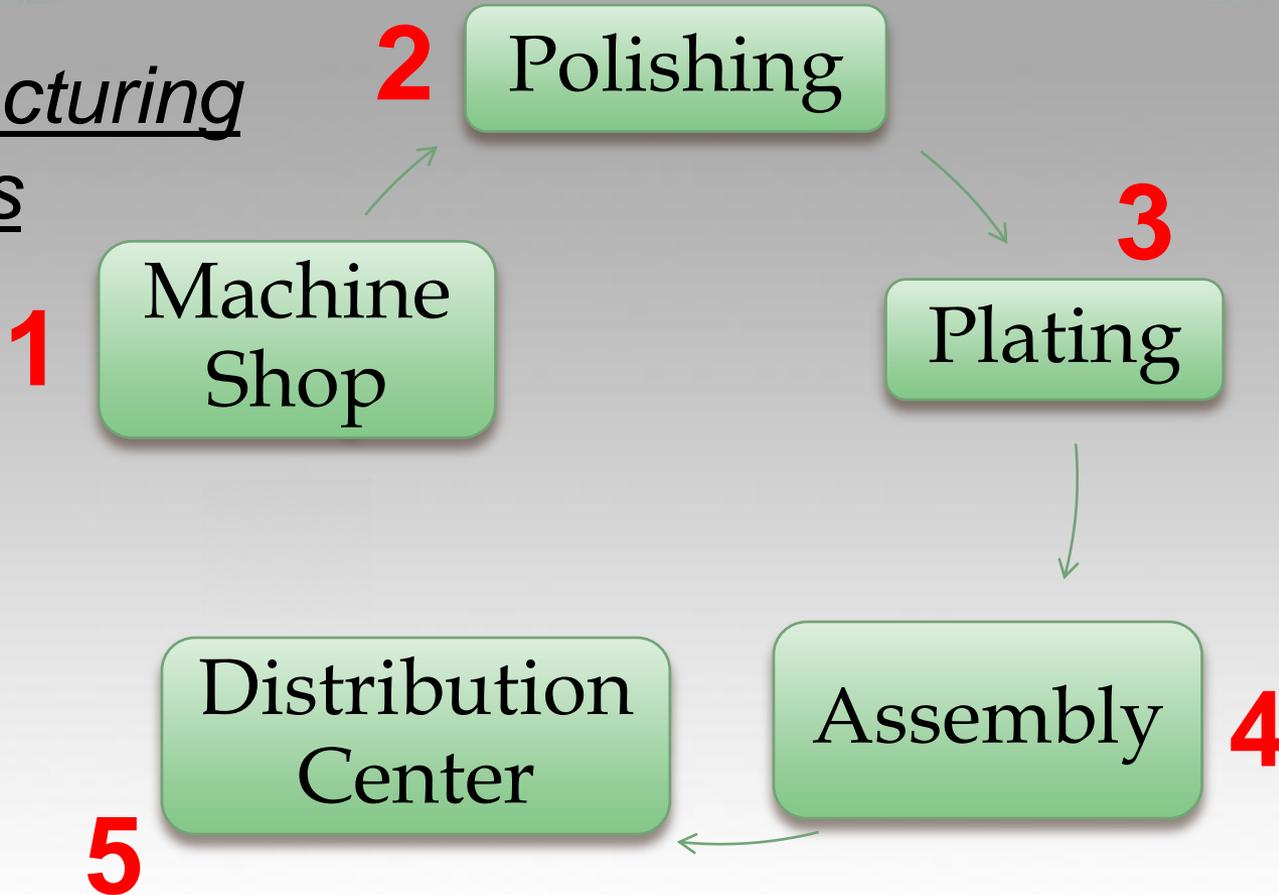
# Introduction

- Started in 1906 by William E. Sloan the inventor of the **flush valve**
- **80%** of domestic market share for flush valves
- Opportunity: Need for **new manufacturing practices**



# Problem Statement

Manufacturing  
Process



# Problem Statement

- No formal **production schedule**
- Inventory **shortages or overstock**
- **Poor inventory integrity**
- Promise **inaccurate shipping dates** to customers

# Objectives of this IPRO

- **Create a scheduling protocol using SAP**
  - Eliminate overstocks and inventory shortages
  - Minimize obsolescence through better planning
  - Increase accuracy of shipping dates
- **College level Six Sigma training package**
  - Six Sigma approach to inventory integrity
  - Green belt certificate
  - Help with the delivery of the training

# Team Mission and Values

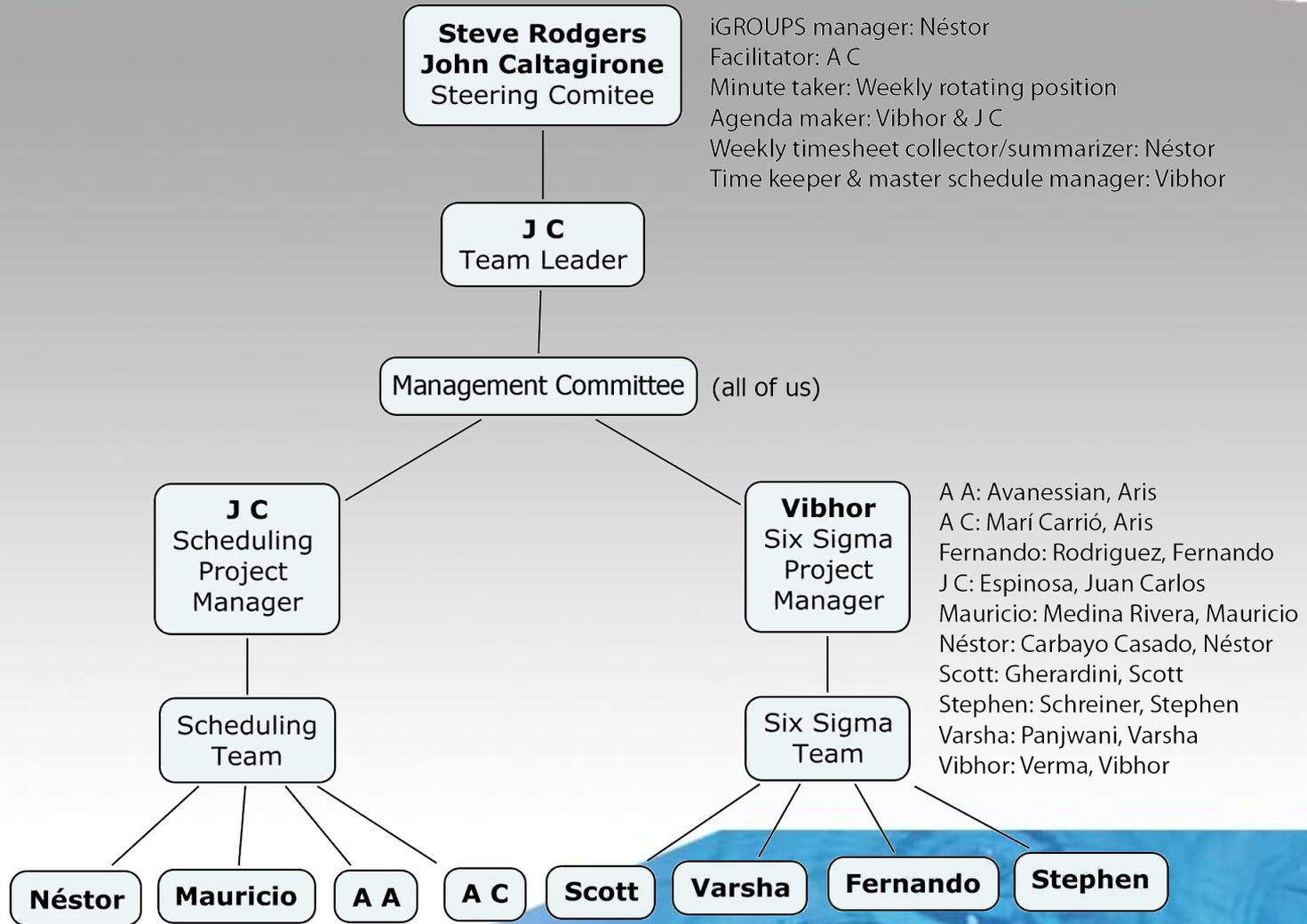
- Mission:

Improve Sloan Valve's global supply chain

- Values:

- Quality, on-time, high tech project
- Use every team member skills
- Team work

# Team Organization





# Team Work Management

- Tuesdays: General meeting at IIT
- Wednesdays : Scheduling team
- Fridays: Six Sigma team

# IPRO 306-SLOAN VALVE

*How did we manage to develop an accurate scheduling process?*

# Methodology

1. Interviewed employees + visited the plant + understood the process
2. Determined needed data and formulas to develop a production schedule in SAP
3. Implemented and tested the new scheduling procedure + determined performance metrics

# Step 1: Understand the Problem

1. Interviewed employees+ visited the plant + understand the process
  - Understand the process
  - Understand the current scheduling process and its problems
  - Decided to use SAP for scheduling purposes

# What is SAP?

- SAP is an ERP software capable of integrating multiple business applications
- An ERP system integrates and automates all sides of business operations.
  - Planning
  - Manufacturing
  - Sales
  - Others

# What is SAP?

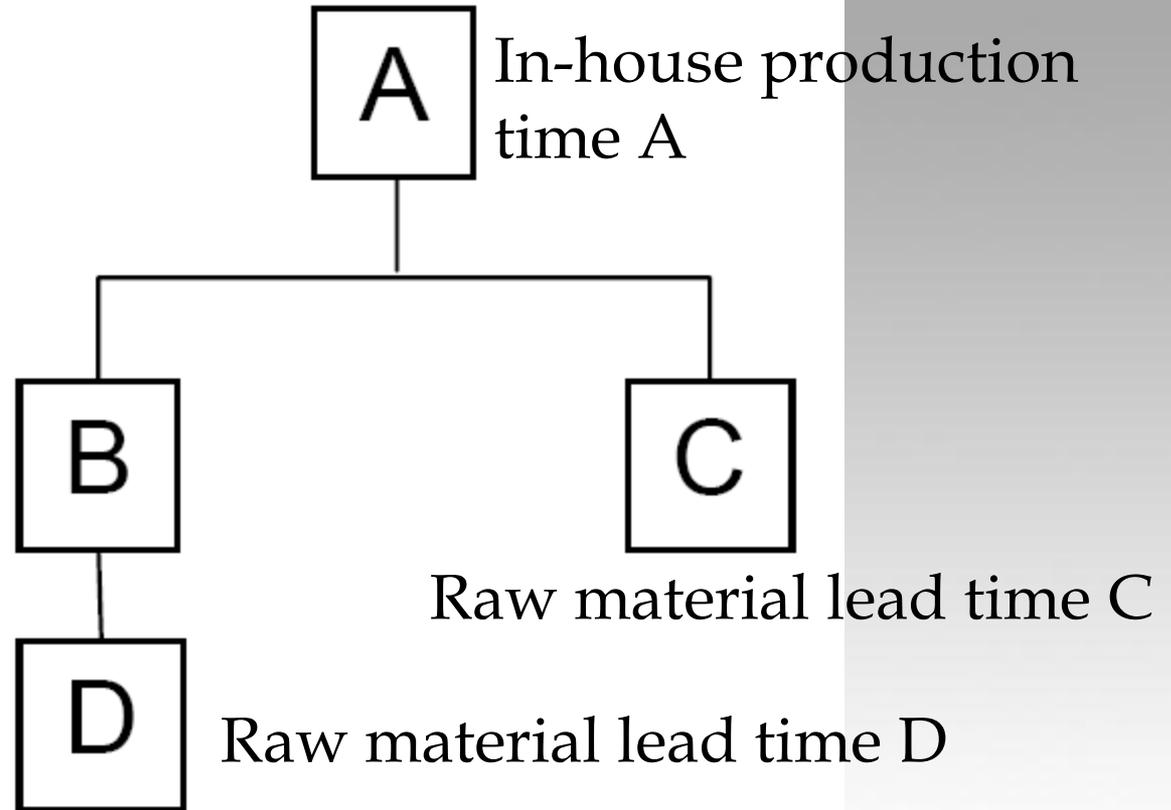
- SAP is categorized into 3 core functional areas:
  - Financial
  - Human resources
  - Logistics
    - Sales and Distribution (SD)
    - **Material Management (MM)**
    - **Production Planning (PP)**
    - Others

# Step 2: Data and Formulas

- Used **innovative ideas** and **brainstorming** to **overcome obstacles** calculating:
  - Safety stock
  - Reorder point
  - In-house production time
  - Lot size
  - Raw material lead time
  - Total lead time

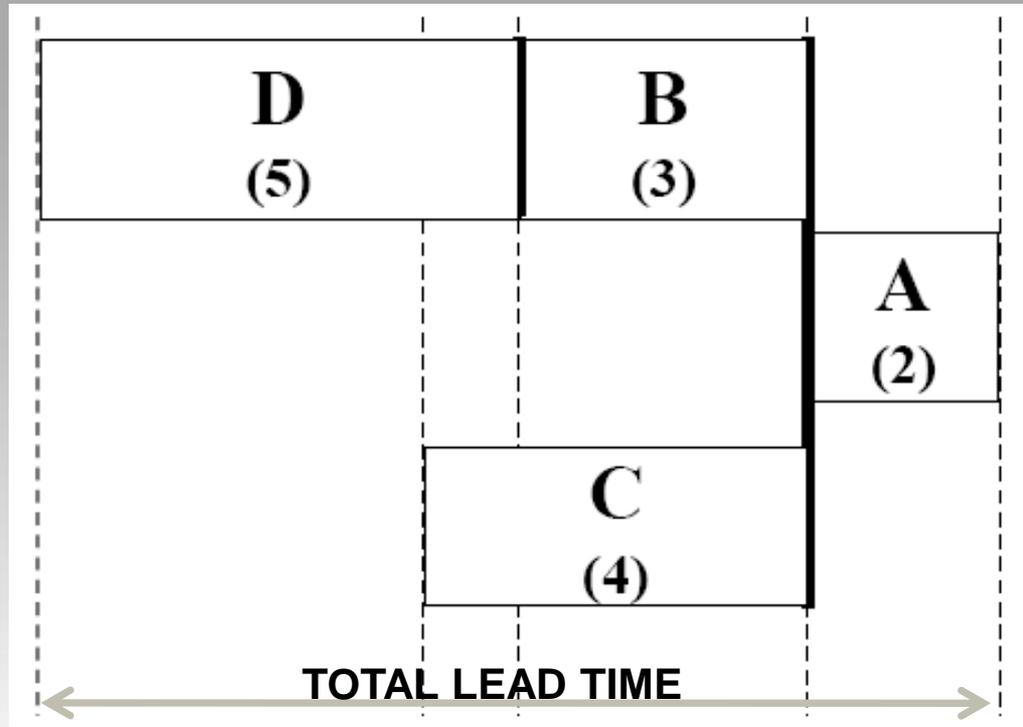
# Step 2: Data and Formulas

In-house production  
time B



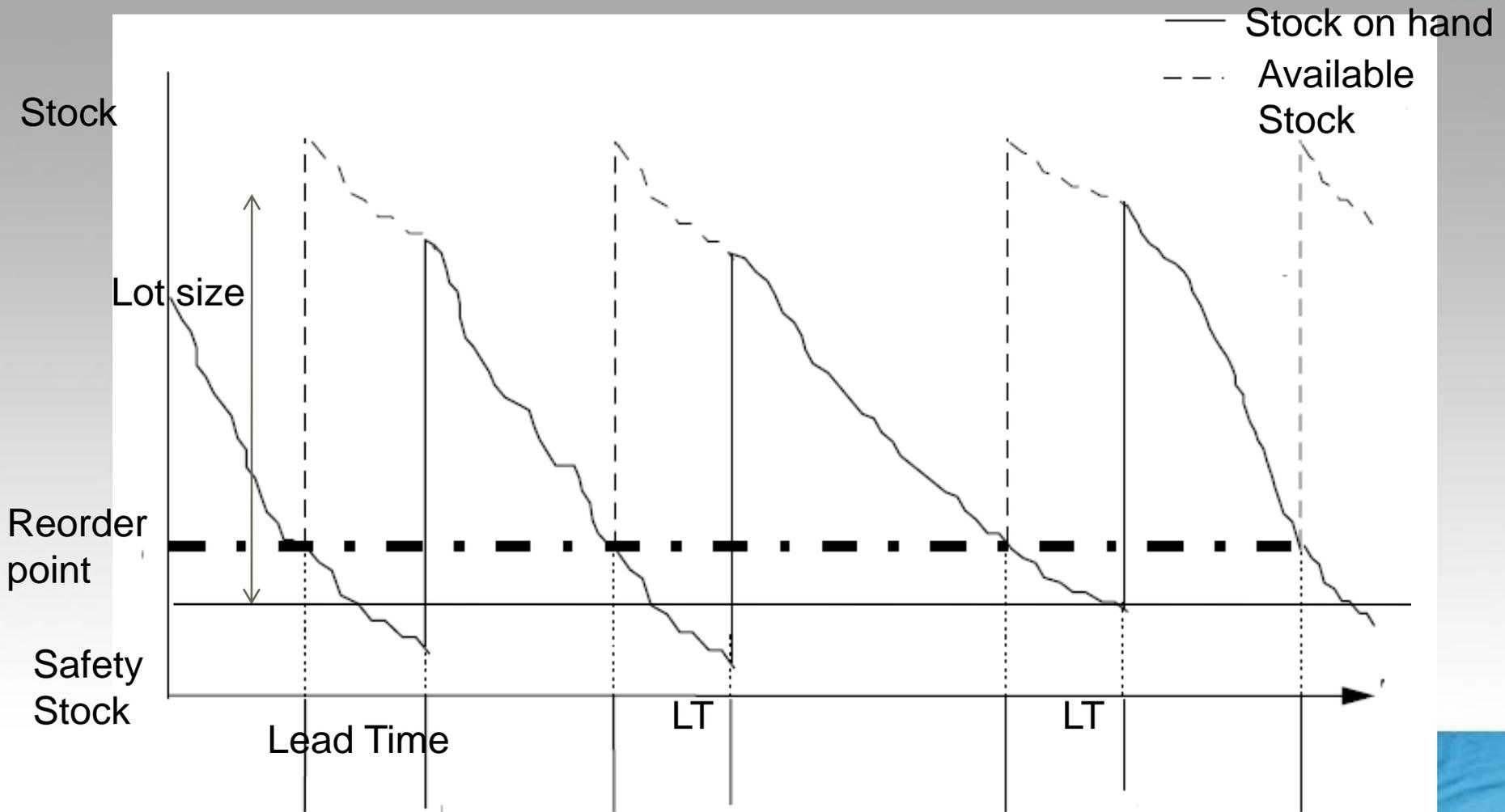
**Total lead time:**  $\max(\text{RMLTD} + \text{IHPTB}, \text{RMLTC}) + \text{IHPTA}$

# Step 2: Data and Formulas



**Total lead time:**  $\text{MAX}(5+3, 4) + 2 = 10$

# Step 2: Data and Formulas



# Step 3: Implement and Measure

3. Implement and test the new scheduling procedure
  - Development of the policy and procedures
  - Tested in a simulation program
  - Implementation line by line while fixing bugs

# Step 3: Implement and Measure

3. Determine performance metrics
  - **Build to Schedule Compliance**
    - Old compliance
    - New compliance
  - No deviation will mean:
    - No overstock
    - No shortages

# I PRO 306-SLOAN VALVE

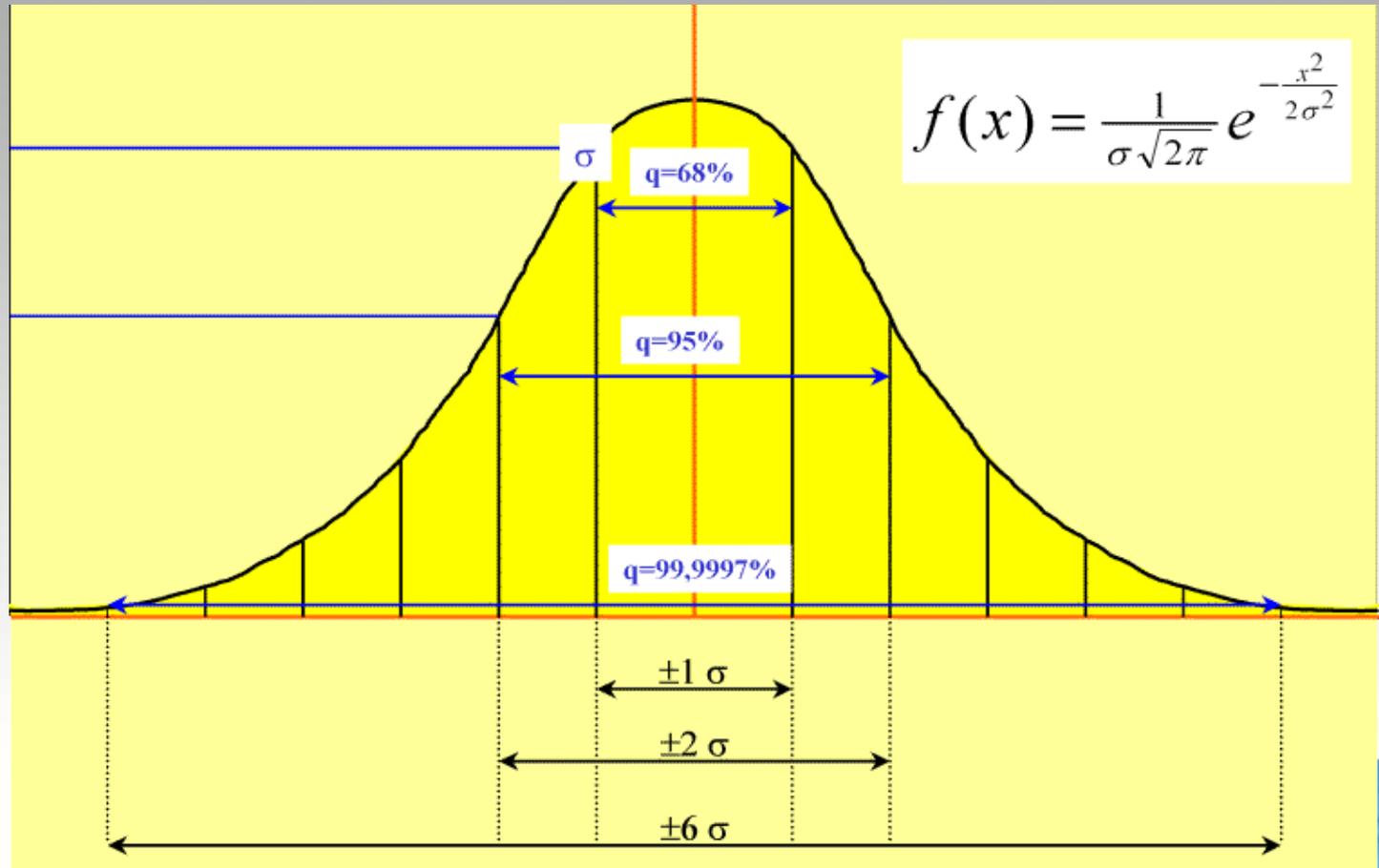
*How did we manage to give SLOAN a  
Six Sigma approach?*

# Methodology

1. Understand the Six Sigma Methodology
2. Analyze the Materials Movements Problem
3. Create a Complete Training Package

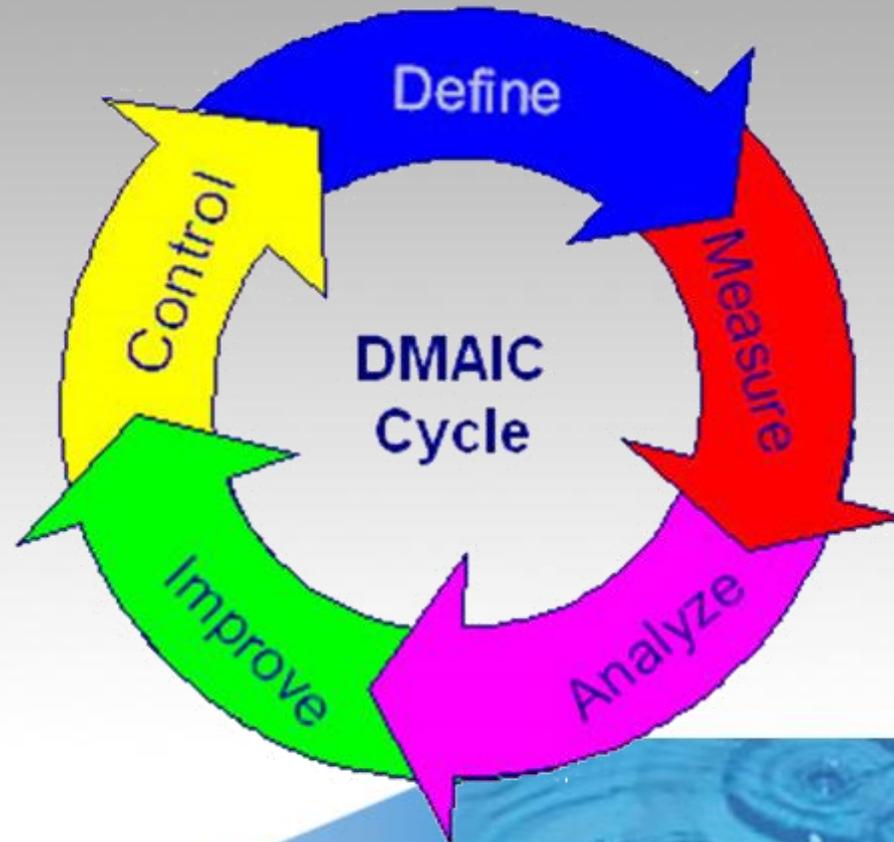
# Step 1: Understanding Six Sigma

## ■ The Sigma Value



# Step 1: Understanding Six Sigma

- The DMAIC Cycle



# Step 2: Material Movement Problem

- Visit the plant and understand the processes
- Discussed Quality Goals and brainstormed Six Sigma initiatives
- Spoke with floor supervisors

# Step 2: Material Movement Problem

- Discrepancies between department counts
- Errors are passed forward
- Entry mistakes

# Step 2: Material Movement Problem

- Discussed possible sources of error
- Looked at historical SAP records of the problem
- Composed a draft project charter

# Step 3: Create the Training

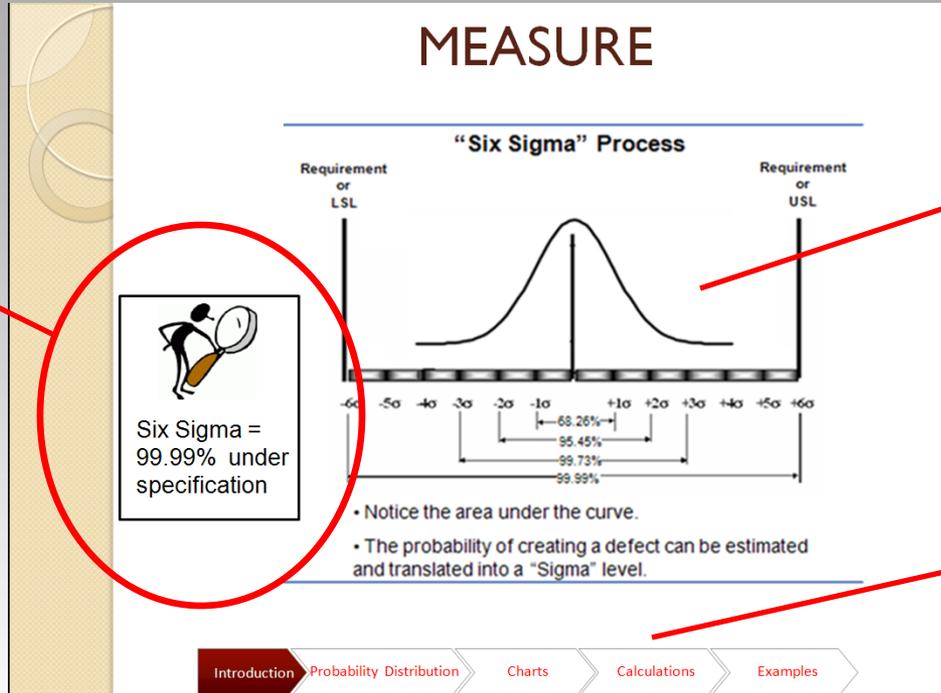
- Devise the syllabus
- Divide the material into component modules
- Research the material and compile it
- College style lecture structure
- Review material

# Step 3: Package Structure

- Primary resource are powerpoint slides
- Summary handouts
- References
- Comprehensive review

# Training Example

Focus on main aspects



Six Sigma = 99.99% under specification

Simple Charts and Graphics

Easy to follow

# I PRO 306-SLOAN VALVE

## *CONCLUSIONS*

# Challenges

- Finding proper resources
- Coordination – Six Sigma team
- Not enough time to observe the impacts

# Expected Achievements

- Reduce shortages of manufactured parts by 50%
- Reduce WIP inventory by 50%
- Increase inventory turns of WIP by 100%
- Increase perfect order performance by 10%
- Increase BTS compliance from 60% to 95%

# Expected Achievements

- Complete Training Package
  - 200 slides of training material
  - Numerous handouts and glossaries
  - Syllabus based off the ASQ Six Sigma Green Belt Body of Knowledge
- Acted as a trigger to the Six Sigma approach to resolve quality problems
- Savings of \$2000-\$5000 per employee trained

# Impact on the Sponsor

- Cultural change for employees
- New person responsible for scheduling
- New approach to quality problems
- More knowledgeable work-force

# Looking Ahead

- Some of the IPRO members will **stay in contact** with the company if any implementation problems comes out :
  - **Nestor Carbayo** (Scheduling team member)
  - **Vibhor Verma** ( Six Sigma team member)
  - **John Caltagirone** (Faculty advisor)

# Next Steps & Recommendations

- Fine-tune parameters
- Demand forecast and lean manufacturing
- Train employees in Six Sigma
- Resolve quality issues with a Six Sigma approach

# Team Ethics

- Access to SAP and to confidential company information
- Aware of the harm we can cause to the company
- The entire team has signed a Confidentiality Agreement with SLOAN

# Results for the IPRO Team

- Gained real world business experience
- Learned how to deal with an actual client
- Allowed us to apply our skills to a real world problem

# Results for the Company

- Fulfilled expectations
- Impressed with team commitment
- Very **Satisfied** with the IPRO Team

**Happy Customer = Successful IPRO**

# Acknowledgements

- Steve Rodgers
- Jane Klink
- Darrell Jones
- Eugene Short
- Robert Briggs
- Pat Catapano
- Tim Schiffbauer
- All other Sloan Valve's personnel

# Thank You For Your Attention



Any questions?