

Market

Original equipment manufacturers (OEMs).

-Distributors of graphical GPS hardware

-Sell to the construction industry

-Includes Trimble and Garmin

Potential Competitors Potential Customers

Pro Forma Income Statement

Income Statements(thousands)						
	Year One	Year Two	Year Three			
Sales Revenue						
OEM Licenses, 6K @ \$349	\$2,094	\$2,199	\$2,309			
Total Sales Revenue	\$2,094	\$2,199	\$2,309			
Operating Expenses						
General & Administrative	\$332	\$349	\$366			
Sales & Marketing	\$25	\$26	\$28			
Research & Development	\$500	\$525	\$551			
Insurance Costs*	\$1,200	\$1,200	\$1,200			
Other Operating Expenses	\$100	\$105	\$110			
Total Operating Expenses	\$(2,157)	\$(2,204)	\$(2,255)			
Operating Income	\$(63)	\$(6)	\$54			
Non-Recurring Events	\$(5)	\$-	\$-			
Net Income (Before Tax)	\$(67)	\$(6)	\$54			

5 Year Cash Flow Forecast

Year	Revenue*	Expenses**	Profit	Running Profit
1	\$2,094	\$(2,162)	\$(68)	\$(68)
2	\$2,199	\$(2,204)	\$(6)	\$(73)
3	\$2,309	\$(2,255)	\$54	\$(19)
4	\$2,424	\$(2,307)	\$117	\$97
5	\$2,545	\$(2,363)	\$183	\$280







(in thousands)



*Denotes one time cost

percentage of total compensation costs were 30.2 percent (Employee Benefit Research Institute). ***Misc Full Time Employees include: Sales, Marketing, and Misc Support. Legal will be hired out, Financial will be taken care of by CFO, and Development will be taken care of by CTO, CEO, and other officers, who are paid out of Net Profit