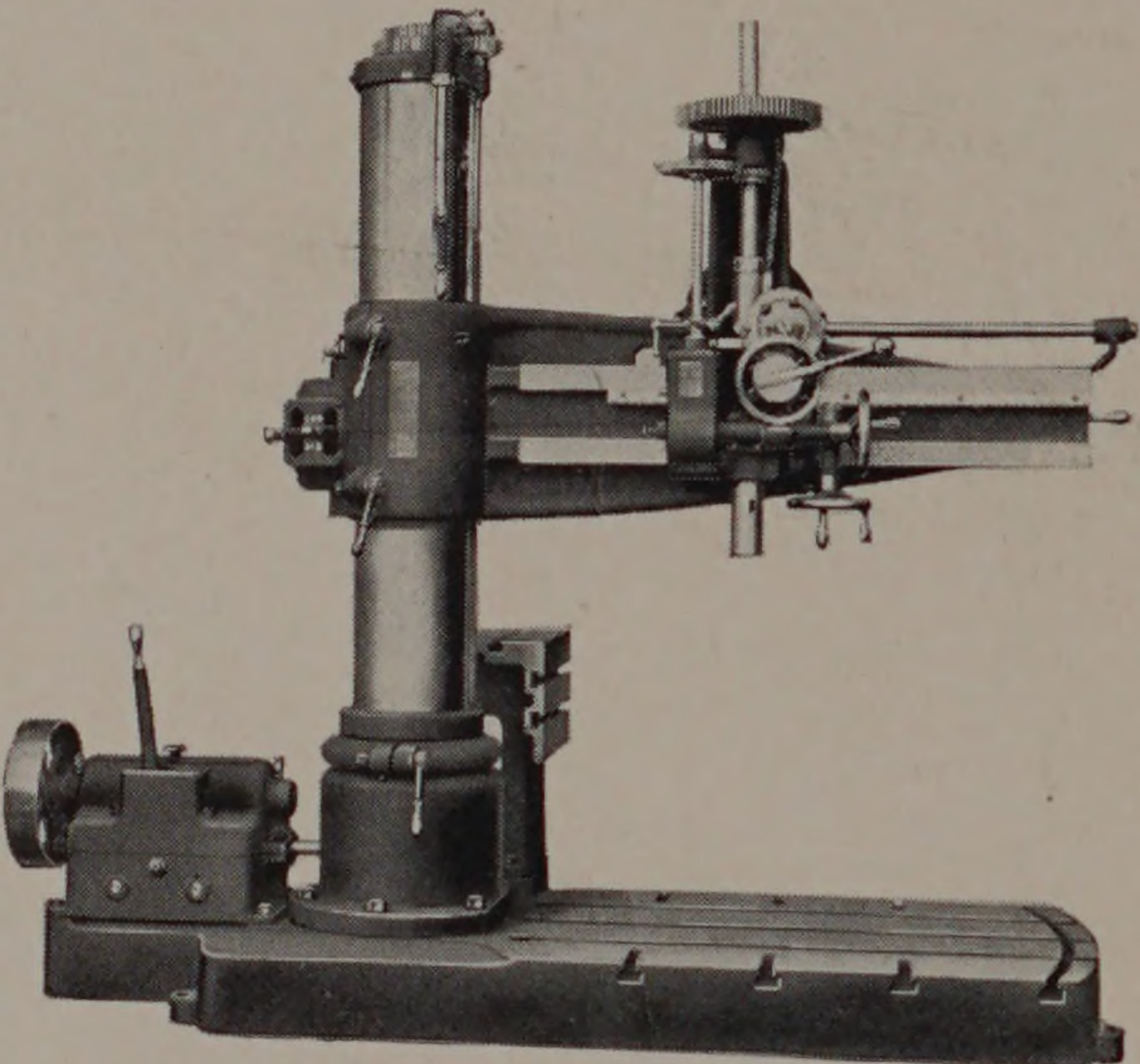


IDEAL	W A T E R M A N ' S	IDEAL
WM A A T N E ' R S	<p>THE COLLEGE MAN'S COMPANION</p> <p>— IS A —</p> <p>Waterman Ideal Fountain Pen</p> <p>Always ready for service. Without shaking or coaxing, it writes freely, smoothly and uniformly. Sold everywhere. See the full assortment in case at the Registrar's Office. To insure getting the best, get a Waterman's Ideal.</p> <p>Manufactured only by the L. E. WATERMAN CO., 173 Broadway, N. Y.</p>	WM A A T N E ' R S
IDEAL	W A T E R M A N ' S	IDEAL

	<p><i>MACHINE T O O L S</i></p> <p>NEW & SECOND- HAND</p>				
<p><i>Marshall & Huschart Machinery Co.</i></p> <table> <tr> <td>CHICAGO</td> <td>CLEVELAND</td> </tr> <tr> <td>62-64 S. Canal Street</td> <td>24-26 Lake Street</td> </tr> </table>		CHICAGO	CLEVELAND	62-64 S. Canal Street	24-26 Lake Street
CHICAGO	CLEVELAND				
62-64 S. Canal Street	24-26 Lake Street				

JUST THINK A MINUTE

⁶⁶**K**EEP to the broad highways of Hope and Cheerfulness. Expect to succeed. Think success and you will succeed. Keep out of the back alleys of gloom and pessimism. Join the procession of the Cheerful, the willing and the hopeful. Be sanguine. Know the pleasures of living. Enjoy the sunshine of hope. Keep away from the scavengers and ragpickers who infest the back alleys of life. Your pessimist is your scavenger, your ragpicker. He may be a necessary evil—a boil as it were, on the body social—but too much of him is fatal. He never gave the world a smile. He never contributed to the good cheer of any human being. He never lifted the gloom from any distressed soul. He is the antithesis of progress. He is the polly-wog which in the evolution of life is continually dragging backward toward the slimy past, resisting the progress of development which must go on with or without him. Beware of the encroachments of the carping, pessimistic spirit. It is a hardy plant. It takes root easily in the mind and like the thistle when once it gains a foothold it is well nigh impossible to uproot. But it cannot live in an atmosphere of sunshine and cheerfulness. Therefore, keep to the highways. Keep out of the back alleys." Keep your home insured in the GLENS FALLS and you will be happy.

Western Department Office, 208 and 210 La Salle Street, Chicago. J. L. Whitlock, Manager.