

goes out, faces the world, and makes money by what he knows, that is nothing. But a man who does not know a "blooming" thing, but goes out and makes the world think he does, he is the man for me. That has practically been the case with the stationary engineer during the past twenty-five years.

My early conception or idea of a college was a beautiful place out on a picturesque hill, with a stream of water flowing by. These things are all fine and beautiful, and have their value, but they do not bring in the money. It is the coal, iron, steel, the vulgar things of the world, so to speak, that have the greatest practical value. Your situation here in the midst of a manufacturing district, is an ideal one for you. As you go to and from your class room, you can step into a plant and see the practical applications of what you are studying. This is of vast importance to you, and could not be had if the college were situated out in the beautiful country.

In closing, Mr. Hart gave a most hearty invitation to the students to visit the Record-Herald Building, of which he is chief engineer, and inspect the new machinery which is in successful operation there.