there should stand this worthy memorial of the son whose career in its design and execution is most fittingly typefied.

The memorial we offer symbolizes what all hope to attain; SUC-CESS. It is the voluntary and loving contribution of those who recognized the worth of Philip D. Armour, Jr., as a man; who felt the cheering and encouraging influence of his example, and who appreciate the high standard maintained by him in the pursuit of those things which make most for the attainment of success. How just is the rule which demands that life be measured by deeds and not by years, for each man knows and realizes that deeds are the things that live, that his deeds, his aspirations and his struggles all become ineffaceable monuments of his career.

Man succeeds in the race of life, not as an individual only, but in co-operation with others, through the example he establishes and by the spirit which he manifests. Rightly appreciated and accurately understood, the one word "Success" is the comprehensive epitaph for which every living soul should struggle.

Success is never rightly measured by the computation of material wealth alone. Business integrity, unwavering fidelity, regard for the rights of others, indomitable industry, and a spirit of manly rectitude, must all bring affirmative testimony to make the victor's wreath a fitting symbol of any human career. That Philip D. Armour, Jr., made manifest these virtues and left an example worthy of the highest emulation, we who knew him well and who appreciate his sturdy character, are here to-day to bear our unstinted testimony.